

**ANNUAL GENERAL MEETING
SORRENTO TENNIS CLUB
24 July 2021**

Meeting opened by Barbara Troncone at 5.37 p.m.

Present: See attached attendance sheet: APPENDIX A
Number present 20

Current eligible members at 30 June 2021 is 251 adult members.
Quorum requires minimum of 5% of adult members. Quorum is therefore present.

Apologies: Katy Turnock
Mel O'Neil
Geraldine Salinovich

Minutes of Last AGM:

Minutes of AGM held 19 September 2020 were ratified:

MOVED: Bronte McMahon

SECONDED: Christine Tapley

ACCEPTED

President's Report:

Presented by Barbara Troncone: APPENDIX B

No Questions

Financial Reports:

Profit and Loss and Balance Sheet were circulated to members present –

APPENDIX C

MOVED: John Genovese

SECONDED: Carol Bell

ACCEPTED

Barbara motioned that there is no need for an audit this year due to the recent extensive work carried out on the club’s financials.

SECONDED: Carol Bell

Nominations for new committee and election of new committee:

Position	Nominee	Moved by	Seconded	Elected
PRESIDENT	Barbara Tronccone	Daniel Triantopoulos	Suzanne Lucas	Unopposed
VICE PRESIDENT	Christine Tapley	Barbara Tronccone	Carol Darby	Unopposed
SECRETARY	Donna Reid	Bronte McMahon	Chris Tapley	Unopposed
TREASURER	Carol Bell	Carol Darby	Linda Campbell	Unopposed
CLUB CAPTAIN	Daniel Triantopoulos	Chris Tapley	Donna Reid	Unopposed
LADIES CAPTAIN	Suzanne Lucas	Barbara Tronccone	Linda Campbell	Unopposed
JUNIOR CAPTAIN	David Buckoski	Barbara Tronccone	Daniel Triantopoulos	Unopposed
SOCIAL DIRECTOR	VACANT			
BUILDING & GROUNDS MANAGER	VACANT			

Other positions:

IT Media and Communications- Daniel Triantopoulos

Bar Manager –Christine Tapley

Tennis West Co-Ordinators – Katy Turnock and John Genovese

NDTA – David Le - TBC

Sub-Committees:

Finance: Davina Dunstan

Club Captain – John Genovese, Richard Sampson

Ladies Captain - Kathy Grocock, Janelle Stewart, Chris Tapley, Barbara Troncone

Junior Captain – John Genovese, Richard Sampson, Donna Reid, Daniel Triantopoulos

Social Coordinator – Davina Dunstan, Christine Tapley, Daniel Triantopoulos

Grounds – John Genovese, Richard Sampson, Daniel Triantopoulos

The new Committee was welcomed

GENERAL BUSINESS:

OTHER BUSINESS – Open Forum

1: Davina queried option to increase the length of Tues Social.
Committee open to trial during summer months

2: Chris Tapley requested feedback re the recent annual dinner.
Feedback was overall positive from everyone.

3: Richard on behalf of committee and everyone present thanked Barbara for all her efforts this past year.

4: John Genovese expressed his interest to continue to be our tournament director

The meeting closed at 6.15 p.m.

Appendix B

24 July 2021 PRESIDENT'S REPORT FOR 2020-2021

Introduction

First of all, I would like to thank all the executive committee members, our staff, tennis coaches, and volunteers for their contributions in making it another successful year for the Sorrento Tennis Club.

Thanks to each of our dedicated committee members for 2020/21:

- **Bronte McMahon** in the role of secretary who was new to the committee but took to the role like a fish to water – thank you for your reliable efficiency and professionalism- you have been a great asset to the committee
- **Katy Turnock** as Treasurer- thank you for taking on this role when no one else wanted to do it and for your continuing work as a Tennis West representative and help with club events
- **Kate Dawson**- as social coordinators until January when she relocated to Sydney due to her husband's work. Kate was always enthusiastic and brimming with new ideas for social events as well as helping with other areas. Thank you, Kate, you have been sorely missed
- **Chris Tapley** in her second year as vice-president and a very deserving Club Person of the Year. Chris has been inspirational with her tireless work. She revitalized the bar and functions, updated the pergola area, taken charge of the sunken courts upgrade, and been involved with just about everything else happening at the club- thanks Chris for your enthusiasm and dedication!
- **Suzanne Lucas** in her 5th year as an excellent ladies captain who is always helping and organizing just about anything that goes on at the club – thank you! Suzanne was awarded a Life Membership at the recent club dinner and awards night in recognition of her long-standing dedication to the club
- **Daniel Triantopolous** – our Club Captain and IT guru. Daniel has continued to contribute above and beyond his duties with his inimitable eagerness and passion. Daniel takes care of all the men's pennant teams, the club champs and assisting in any other tournaments as well as dealing with our IT, security and technology. Super effort, Daniel.
- **David Buckoski** – as junior coordinator David is responsible for the junior pennants and their training and any other junior events. David also helps with club events, tournaments, cleaning requirements and in future will also assist with security at events and with bar work. Thanks David
- **John Genovese** as Grounds Manager. After so many years on the committee, John still finds the time to help the club with our maintenance issues, sorting tennis balls, helping with the juniors, running tournaments, and so on- thanks John.

Many thanks go to our coaching team led by **Richard Sampson**. Instyle Tennis Management continues to provide excellent service to all of our members, coaching over 400 participants for the year and we are very grateful to have such an awesome team by our side. Thank you to the whole ITM team- Richard, Carlo, David, Ben, Scott, Carla, Dom, Quinn, Mitchell and Alica. ITM is a fantastic supporter and sponsor of our club and is responsible for delivering all our coaching programs, Hotshots events, Family Fun Nights, tournaments, and supporting our club functions. Richard also keeps up to date with all the latest national programs and guidelines and regularly updates his programs. We have recently renewed the coaches contract for another 3 years so look forward to continuing to prosper in close partnership with ITM in the future.

Staffing- thank you to **Angie Cocco** for her fantastic work as club administrator this year during Anna's absence, and **Davina Dunstan** for filling in last year. A big thanks to our social tennis coordinators - **Alica Marecova, Emilia Zappala** and **Carla Herd** plus our Sunday junior pennant supervisor **Christie Wise**.

Many thanks are also due to all of our regular **volunteers** who help in so many different ways, including help in the canteen during tournaments, watering the plants, washing the tea towels, buying the milk and biscuits, cleaning up at busy bees, doing bar duties and so on- it all helps to keep this club great. Special mention to Ros Udall, Janelle Stewart, Marg Martin, Deb Dingley, and Dot Pearman for their tireless dedication, even when they can't play.

I must acknowledge our major sponsors- the City of Joondalup, Sports Surfaces and Tennis Only for their ongoing support of our major tournaments and activities. Thank you also to all our other wonderful sponsors – Instyle Tennis Management, Bucko Cleaning Services, Realmark Dun Craig, Adra Group Engineering Services, Seacrest Massage, Eccolo Restaurant, Endurance Plumbing and Gas, Boyan Electrical, Greg Watts Financial Planning, West Coast Insurance Services, Orange Spark Electrics, SunSmart and Healthways.

Thank you to our club patron- Mel O'Neil and other life members for their continued support of the club and frequent donations, and thanks to all of our club members and their families for their camaraderie and club spirit throughout the past year.

Challenges during 2020/21

The Covid19 pandemic continued to provide some challenges this year, although thankfully not to the same extent as it did in early 2020. We have had some snap lockdowns, but overall, it was manageable. We still need to keep up with the ever-changing guidelines, and some necessary ongoing vigilance continues, like social distancing and signing-in to Safe WA.

A big challenge this year came about with our long-time administrator, Anna Thrumble, injuring her back and not being fit to work. Anna has been on Work Cover leave and undertaking numerous treatments but so far there has been no discernible improvement in her condition and consequently we face some uncertainty as to when this situation will be resolved. As a stopgap,

we employed Davina Dunstan to take care of some of the admin duties for several weeks to the end of 2020, and then from January we employed a fully qualified bookkeeper to take on the full role - Angie Cocco- until the Work Cover case is resolved.

We also decided to engage a consultant, Carol Bell, to review the existing accounts and procedures as much of it was not up to scratch following Anna's sudden departure. Carol has professionally reviewed and overhauled our accounting procedures and corrected some historical errors in the accounts. She has also set up much stricter protocols for the bookkeeping and end-of-month procedures so that we can have complete confidence in the financials now and in the future.

Interestingly, Carol picked up a number of accounting mistakes that had obviously been missed by previous end-of-year audits and have now been rectified in the current year. This brings into question the value of having an external accountant auditing the books at the end of the year when it is not a full and proper audit. The Associated Incorporations Act does not require clubs of our size to be audited each year, and we feel that an audit will be pointless this year in view of the major review that we have just completed.

Finances

The committee reviewed the membership fees for this new financial year and kept the fees very competitive with a small 3% increase following no increase at all last year.

Overall, our finances are still quite healthy with current assets of \$78224 as of 30 June 2021. This year our financial statements showed a net operating profit of \$6,185 – which is positive, in view of the difficult circumstances. This was helped by some government payments from the stimulus package implemented during 2020 comprising some Jobkeeper payments for staff wages and some cash bonus payments for PAYG credits. You will note that Work Cover is covering Anna's wages since she has been unable to work so the overall wages expense has remained fairly steady. We did not have any significant capital outlays this year, but we are currently preparing a new strategic plan for the next 3-5 years which will include some potential capital spending.

Membership

Our final club membership as of 30 June 2021 was 355 (262 adult and 93 junior) members. This is less than the 416 members we had on 30 June 2020 (due to the Covid rush at the end of last June) but 11% more than the 320 members on 30 June 2019. As I mentioned earlier, we have a new membership database that was installed in January this year and there may have been some glitches with the porting of the old data across, so if any member is not receiving emails or becomes aware of any other mistakes, please get in touch with the admin office to sort it out.

Social Tennis

Adult social tennis continued to be well attended over the year aside from the shutdown periods, with Tuesday night social becoming increasingly popular and all other sessions also being well attended. We will soon also be trialling some new software for doing the social sets so look out for that in the coming weeks.

Pennants

The participation rate in summer pennants was good for both juniors and adults with 19 adult teams (10 ladies, 7 men's and 2 mixed) plus 20 junior teams last summer. We had some winning teams- 3 junior, 1 men's, 1 mixed doubles and 2 ladies teams plus we had 6 MVP award recipients- 3 junior and 3 adults. Well done everyone. The winter pennant season is still in swing with reasonable participation both in the junior and adult comps with 11 junior teams and 16 adult teams. Congratulations to all the pennant players for their efforts and good sportsmanship!

Tournaments

Our club successfully hosted the City of Joondalup Junior State Hard-court tournament again in January 2021 and the adults Mixed Doubles Spring Tournament in October 2020. These tournaments are a lot of work, but they return a profit for the club, which helps our balance sheet. They are also a great way to promote our club in the tennis community and provide another playing opportunity for our own members. My personal thanks go to all of our sponsors, the volunteers and staff that help to make these tournaments a great success.

ITM also ran a number of HotShots tournaments plus the end of year Schools Competition last December, with junior participants from the local primary schools.

We are planning to continue to run these tournaments in the future and possibly add additional ones if we can manage it.

Club Championships

The club championship events were successfully held at the end of March 2021 with 100 participants- thanks to Daniel T and John G for running the event. Congratulations to all our Club Championship participants and winners. Well done to our men and ladies club champions - Michael Faulkner and Alica Marecova.

Social Functions

We held a successful Annual Club Dinner and Awards Night, plus various Family Fun Nights through summer. Many thanks go to all the staff and the volunteers for their great organization and hard work. Some other functions that we would normally have were affected by covid lockdowns, but hopefully we will be slowly going back to less restrictions in future and return to a full schedule.

2020/21 Club Improvements

The club made some the following capital and technological improvements this year:

- New security cameras installed throughout the club- thanks Daniel T and his electrician friend Belinda Smith (Orange Spark Electrics)
- Updated the Patio furniture in the pergola area- Thank you Chris T for making this happen
- decluttered and cleared out the storerooms- thanks Chris and Suzanne
- Tidied up the sunken courts' banks in preparation for an upgrade- thank you to Chris for organising it and to everyone who helped at the busy bees
- Replaced the ill-fitting toilet seats
- Patched the paintwork in the bathrooms and Trophy panels- thanks Chris & Suzanne
- Repainted the coaches storeroom- thanks John G
- Installed updated membership database software thanks to Tennis West
- Installed online court booking & payment system- also provided by Tennis West
- Purchased 2 new office printers for the admin and match offices
- Installed a new computer storage facility for back-up- thanks Daniel

Future

The committee is considering our plan for the next few years to focus on targeted areas for upgrading and capital investment. We recently surveyed the membership to gain some insights on member satisfaction and areas for improvement.

The recent member survey indicated a positive overall level of satisfaction with the club, including high satisfaction levels with our facilities, playing options, culture and social interaction, administration and value for money. Of course, there are always areas for improvement and some of the comments indicated a desire for more tournaments – both competitive and social tournaments, improved junior development pathways and improvements in administration processes. We will be addressing each of these areas in our plan. Encouragingly, two thirds of respondents indicated a willingness to volunteer to some extent, which is great to see and something that we need to harness. As to capital improvements, in general the responses prioritized any improvements to playing facilities (around courts, lights, shelters), social facilities (eg, around the hall/pergola), environmental considerations and lastly diversifying into other sports. About half of the respondents were in favour of considering including other sports and half either unsure or against. This is an area that we will look into to explore our options, but we wouldn't proceed with it without further consultation and without a definitive positive outcome for the club and members.

The committee will be looking at ways to improve income and reduce expenditure in order to assist funding any improvements. Areas of focus for increasing income include grant funding, sponsorships, court hire and secondary income such as hall hire and bar sales. Opportunities for reducing expenditure include reducing maintenance costs and optimizing volunteering.

Having considered all of this, some future capital projects contemplated for the club in the next 3-5 years include:

1. Upgrading the admin office computer
2. Upgrading court-lights to LEDs to improve lux readings and reduce future energy and maintenance costs, subject to obtaining suitable grant funding (possible in stages)
3. Upgrading the banks on the sunken courts or potentially re-assigning purpose, for example to another sport like beach tennis – some careful assessment needs to be done first with further consultation with members if were to consider re-purposing the courts
4. Installing 3 more court shelters for courts 4, 8 and 12, subject to grant funding
5. Consider installing the electronic Book-a-Court system for court hire
6. Updating court and club signage
7. Renewing court windbreaks
8. Improving outside perimeter trees in conjunction with the CoJ
9. Installing air conditioning to the function hall
10. Replacing the sliding doors to the pergola area with bi-fold doors
11. Improve outdoor spectator seating and shade options
12. Improved outdoor lighting around the clubhouse for OH&S and security

All of these are of course subject to having sufficient funding from our own savings or through grants. We will be working closely with our sponsors, in particular Tennis West and the City of Joondalup, in relation to any of the major projects.

I am confident that the future of the Sorrento Tennis Club is bright and we can continue to progress and be a great club now and in the future. Our sport keeps us strong and connected- thanks again to everyone for making this club into the fantastic community that it is and for your enduring support and friendship.

Barbara Troncone
President